

THE PRIMARY POST

News for physicians and staff affiliated with Primary Care Physicians, P.C.

SUMMER 2015

HEDIS Scores – Keep them up!

To help increase your reimbursements, here are a couple of key ways to improve your HEDIS scores:

- Use a **Disease Registry** like HUB, our FREE registry. HUB access is easy through the Internet and we can train your staff at your office at a time that is convenient for you.
- Use an **Electronic Medical Record (EMR)**

Need another reason to adopt an EMR? Medicare will soon be penalizing physicians who are not “meaningful users” of Certified Electronic Medical Record software. Payments will be reduced by 1% in 2015, then 2% in 2016, 3% in 2017 and 4% in 2018. This is another reason to not wait to adopt an EMR.

We can help pay for the costs of implementing HUB. If you're already using a disease registry and/or EMR, please confirm it with us so your office will receive our **new Registry Incentive Payment** and we can establish a data exchange.



DMCCPCP.com

Visit www.DMCCPCP.com to review resources that can help improve your practice. In addition, HUB, our patient registry, can be accessed through the web site.



Home is where it's at

There are now 21 PCPPC practices designated by BCBSM as Patient-Centered Medical Homes (PCMH). They make up over 1,500 Michigan practices around the state representing more than 4,300 primary care physicians. The Blues' data shows PCMH patients have reduced costs through better disease management, lower hospital admissions and ER visits.

- PCMH designated practices receive a 10% uptick on E & M Codes for BCBSM patients.
- PCPPC is consistently a top 10 benchmark performer for our risk adjusted medical, surgical and pharmacy costs which means **our** PCMH practices receive an **additional 10% uptick for E&M codes**.
- Plus, if your stand alone HEDIS scores are high, your office will get an additional 5%. **Some of our practices are receiving a total uptick of 25%!**

PCMH physicians should see increased patients and dollars as more patients select to receive their care from PCMH practices.

We encourage your group to consider being nominated for PCMH designation. We can help guide your practice through the PCMH process and help fund implementing some PCMH components. If you would like more information, please contact Yvonne Gibson at yvonne.gibson@dmcpcp.com or (586) 498-8922.

Recruit A Doc And Earn A Reward

We always welcome board certified physicians to join our network. You will earn \$500 for each physician you recruit who is accepted into our network. To learn more about recruitment rewards, please contact Yvonne Gibson.

New Organized System of Care (OSC) product: a New Model of Healthcare Collaboration with *our* PCP's, Hospital Systems and Specialists

Blue Cross is launching a new PPO product next summer (2016) called **Blue Cross Personal Choice PPO**. The big marketing emphasis will offer lower out-of-pocket costs for patients who choose a primary care physician from a Tier I (higher performing) Organized System of Care (OSC). PCPPC is a Tier 1 designated physician group.

- As a Tier I group, PCPPC physicians should benefit as more patients select Blue Cross Personal Choice PPO Health Plan.



**Blue Care
Network
of Michigan**

Final 2014 BCN Settlement

While **Blue Care Network's** target scores for quality get higher every year, we met the 2014 targets. That means you will soon receive a settlement check.

- Physicians will receive 100% of their withhold, plus additional payments based on HEDIS performance.
- Only physicians who currently participate with and have an active BCN patient base through PCPPC are eligible to receive BCN at-risk funds.

Medicaid Update

Our Medicaid patient base has grown significantly. We leaped from over 3,600 patients in 2014 to more than 8,400 patients this year. While reimbursements are based on Medicaid fee-for-service, it's important to watch and **keep your HEDIS scores high** since these numbers will impact your future reimbursements.

DMC ACO

The **DMC Accountable Care Organization (ACO)** is contracting directly with PCPPC physicians. As you contemplate signing the agreement, here are items to consider:

- No dues or fees
- No membership requirements
- No additional paperwork

There really is no short-term downside to participating with the DMC ACO. However, use of an electronic medical record (EMR) will be required in the future. For more information, please contact the DMC ACO Director, Toby Bayless at 248-281-6203.

Do you want higher reimbursements?

Remember the good ol' days of health insurance? That's when you saw a patient, and then you would submit a bill and get paid. In case you haven't noticed, that fee for service model has been shrinking over the past few years. It's being gradually replaced with reimbursement incentives – many are based on your practice performance.

So the better your HEDIS scores, the more compensation you get! Also, implementing a patient registry will lead to higher reimbursement. By the way, as a PCPPC member, your office can get our free registry (HUB) and training, too!

Want to increase your payments?

- Use an electronic medical record
- Become a Patient Centered Medical Home

We can help you and your staff maximize your plan reimbursements. That's one of the advantages to belonging to PCPPC.

Please feel free to contact us – at any time – with any questions or suggestions.

Thank you for your continued support!

Kenneth J. Dziuba, M.D.
Medical Director
info@DrDziuba.com